

# Sales Executive — Full Time Position

## Benefits

- Competitive salary and incentives.
- Flexible Hours upon promotion.
- Long Service Benefit/Pension.
- **RM 3000 to RM 3500**

## Requirements

- Candidate must possess at least SPM/ Diploma/Advanced/Higher/Graduate Diploma/Degree in any field.
- Able to speak and understand English.
- Fluent in English with strong written and verbal communication skills
- Ability to listen to clients' needs and to persuade clients
- Experience in telemarketing may be a plus
- Able to work independently.
- Minimum of 1 year in Business Development

## Responsibility

- Developing customer base and establishing long term relationship with an assigned portfolio.
- Able to identify and follow up new and existing clients to increase individual and team achievement.
- Build and maintain business relationship with existing and new customers to ensure customer retention and cross-selling opportunities
- Build a Learning Platform and ready to become future leader and management role.
- Able to build rapport and collaborate with college & Job-hunting company.
- Develops and delivers compliance training and implement Compliance training and provided with relevant metrics.

**Contact Person** : **Ms Farah (017-206 7029)**  
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**Located** : Seberang Prai - Elevate Gravititas (Opposite Mydin)

